

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): November 21, 2016**

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**Phillips Edison Grocery Center REIT I, Inc.**  
(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction  
of incorporation)

**000-54691**  
(Commission  
File Number)

**27-1106076**  
(IRS Employer  
Identification No.)

**11501 Northlake Drive**  
**Cincinnati, Ohio 45249**  
(Address of principal executive offices, including zip code)

**(513) 554-1110**  
(Registrant's telephone number, including area code)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02. Results of Operations and Financial Condition.**

**Item 7.01. Regulation FD Disclosure.**

As a reminder, Phillips Edison Grocery Center REIT I, Inc. (the “Company”) will provide a stockholder update presentation on Monday, November 21, 2016, on its website at [www.grocerycenterreit1.com](http://www.grocerycenterreit1.com). A copy of the presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit 99.1, is furnished to the Securities and Exchange Commission (“SEC”), and shall not be deemed to be “filed” with the SEC for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, regardless of any general incorporation language in such filing.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits.

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
99.1	Stockholder Presentation, dated November 21, 2016



## EXHIBIT INDEX

**Exhibit  
Number**

**Description of Exhibit**

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99.1

Stockholder Presentation, dated November 21, 2016



# Phillips Edison Grocery Center REIT I, Inc. Third Quarter 2016 Results

*www.grocerycenterREIT1.com*  
*DST: 888.518.8073*  
*Griffin Capital Securities: 866.788.8614*

# Agenda

R. Mark Addy - President and COO

- Portfolio & Results
- Other Updates

# Forward-Looking Statement Disclosure

This presentation and the corresponding call may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements include, but are not limited to, statements related to the Company's expectations regarding the performance of its business, its financial results, its liquidity and capital resources, the quality of the Company's portfolio of grocery anchored shopping centers and other non-historical statements. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "projects," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties, such as the risks that retail conditions may adversely affect our base rent and, subsequently, our income, and that our properties consist primarily of retail properties and our performance, therefore, is linked to the market for retail space generally, as well as other risks described under the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2015, and the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, as such factors may be updated from time to time in the Company's periodic filings with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov). Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this presentation, the corresponding call and in the Company's filings with the SEC. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

# Q3 2016 Portfolio Highlights

- **150** properties
- **28** states
- **24** leading grocery anchors
- **16 million** square feet
- **95.9%** occupied
- **79.4%** of rents from grocer, national and regional tenants

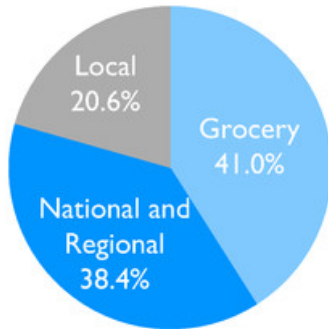


Information as of 9/30/2016.

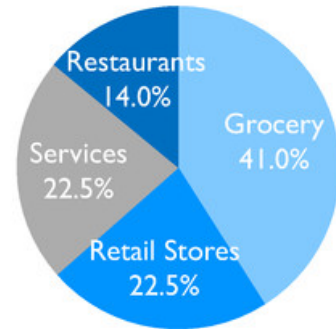


# Q3 2016 Portfolio Results

**Annualized Base Rent by Tenant Type**



**Annualized Base Rent by Tenant Industry**



**Top 5 Grocers by % of Annualized Base Rent**

Grocer	% of ABR	# of Locations
Kroger	8.4%	37
Publix	7.7%	31
Albertsons-Safeway	4.2%	13
Ahold Delhaize	4.3%	10
Giant Eagle	2.8%	7

We calculate annualized base rent per square foot as monthly contractual rent as of September 30, 2016, multiplied by 12 months, divided by leased square feet.

# Q3 2016 Acquisition Highlights

Name	Location	Grocer	GLA
Oak Mill Plaza <sup>1</sup>	Niles, IL	Jewel-Osco	163,286
Harbour Village	Jacksonville, FL	The Fresh Market	113,004



Oak Mill Plaza



Harbour Village

<sup>1</sup>Oak Mill Plaza acquired October 3, 2016.

# Year to Date 2016 Same-Center<sup>(1)</sup> Net Operating Income

(in 000s)	Three Months Ended September 30,				Nine Months Ended September 30,			
	2016	2015	\$ Change	% Change	2016	2015	\$ Change	% Change
<b>Revenues:</b>								
Rental income <sup>(2)</sup>	\$ 41,902	\$ 40,695	\$ 1,207		\$ 125,776	\$ 121,837	\$ 3,939	
Tenant recovery income	14,720	14,485	235		43,470	39,843	3,627	
Other property income	194	267	(73)		569	882	(313)	
	56,816	55,447	1,369	2.5%	169,815	162,562	7,253	4.5%
<b>Operating expenses:</b>								
Property operating expenses	8,990	8,859	131		27,017	26,114	903	
Real estate taxes	7,925	9,069	(1,144)		24,651	24,385	266	
	16,915	17,928	(1,013)	(5.7)%	51,668	50,499	1,169	2.3%
<b>Total Same-Center NOI</b>	<b>\$ 39,901</b>	<b>\$ 37,519</b>	<b>\$ 2,382</b>	<b>6.3%</b>	<b>\$ 118,147</b>	<b>\$ 112,063</b>	<b>\$ 6,084</b>	<b>5.4%</b>

(1) Represents 133 properties that we owned and operated prior to January 1, 2015, excluding five properties classified as redevelopment.

(2) Excludes straight-line rental income and the net amortization of above- and below-market leases.

# Debt Profile as of September 30, 2016

- Debt to Enterprise Value: **32.7%\***
- Weighted-Average Interest Rate: **3.0%**
- Weighted-Average Years to Maturity: **4.2**
- Fixed-rate debt: **62.1%**
- Variable-rate debt: **37.9%**

\*Calculated as net debt (total debt, excluding below-market debt adjustments and deferred financing costs, less cash and cash equivalents) as a percentage of enterprise value (equity value, calculated as total common shares and OP units outstanding multiplied by the estimated value per share of \$10.20, plus net debt).

# Company Updates

- Reaffirmed est. net asset value per share of \$10.20 as of March 31, 2016\*
- Share Repurchase Program Status
- Partnered with Griffin Capital Corporation

\* Please note that the estimated value per share is not intended to represent an enterprise or liquidation value of our company. It is important to remember that the estimated value per share may not reflect the amount you would obtain if you were to sell your shares or if we liquidated our assets. Further, the estimated NAV per share is as of a moment in time, and the value of our shares and assets may change over time as a result of several factors including, but not limited to, future acquisitions or dispositions, other developments related to individual assets, and changes in the real estate and capital markets, and we do not undertake to update the estimated NAV per share to account for any such events. You should not rely on the estimated NAV per share as being an accurate measure of the then-current value of your shares in making a decision to buy or sell your shares, including whether to participate in our dividend reinvestment plan or our share repurchase program. For a description of the methodology and assumptions used to determine the estimated NAV per share, see the current Report on Form 8-K filed with the U.S. Securities and Exchange Commission on April 15, 2016.



# Appendix



# Reconciliation of Non-GAAP Financials

We present Same-Center Net Operating Income ("Same-Center NOI") as a supplemental measure of our performance. We define Net Operating Income ("NOI") as total operating revenues less property operating expenses, real estate taxes, and non-cash revenue items. Same-Center NOI represents the NOI for the 133 properties that were operational for the entire portion of both comparable reporting periods, were not acquired during or subsequent to the comparable reporting periods, and were not classified as redevelopment. We believe that NOI and Same-Center NOI provide useful information to our investors about our financial and operating performance because each provides a performance measure of the revenues and expenses directly involved in owning and operating real estate assets and provides a perspective not immediately apparent from net income. Because Same-Center NOI excludes the change in NOI from properties acquired after December 31, 2014, it highlights operating trends such as occupancy levels, rental rates, and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Same-Center NOI, and accordingly, our Same-Center NOI may not be comparable to other REITs.

Same-Center NOI should not be viewed as an alternative measure of our financial performance since it does not reflect the operations of our entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition expenses, interest expense, depreciation and amortization, other income, or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties that could materially impact our results from operations.

The table below is a comparison of the Same-Center NOI for the three and nine months ended September 30, 2016 and 2015 (in thousands):

(in 000s)	Three Months Ended September 30,				Nine Months Ended September 30,			
	2016	2015	\$ Change	% Change	2016	2015	\$ Change	% Change
<b>Revenues:</b>								
Rental income <sup>(1)</sup>	\$ 41,902	\$ 40,695	\$ 1,207		\$ 125,776	\$ 121,837	\$ 3,939	
Tenant recovery income	14,720	14,485	235		43,470	39,843	3,627	
Other property income	194	267	(73)		569	882	(313)	
	56,816	55,447	1,369	2.5 %	169,815	162,562	7,253	4.5%
<b>Operating expenses:</b>								
Property operating expenses	8,990	8,859	131		27,017	26,114	903	
Real estate taxes	7,925	9,069	(1,144)		24,651	24,385	266	
	16,915	17,928	(1,013)	(5.7)%	51,668	50,499	1,169	2.3%
<b>Total Same-Center NOI</b>	<b>\$ 39,901</b>	<b>\$ 37,519</b>	<b>\$ 2,382</b>	<b>6.3 %</b>	<b>\$ 118,147</b>	<b>\$ 112,063</b>	<b>\$ 6,084</b>	<b>5.4%</b>

<sup>(1)</sup> Excludes straight-line rental income and the net amortization of above- and below-market leases.

# Reconciliation of Non-GAAP Financials

Below is a reconciliation of net income (loss) to Same-Center NOI for the three and nine months ended September 30, 2016 and 2015 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net income	\$ 2,490	\$ 5,246	\$ 5,326	\$ 15,746
Adjusted to exclude:				
Interest expense, net	8,504	7,818	23,837	22,155
Other income (expense), net	(33)	(242)	125	(117)
General and administrative expenses	7,722	2,871	23,736	7,742
Acquisition expenses	870	836	2,392	4,058
Depreciation and amortization	26,583	25,746	78,266	75,747
Net amortization of above- and below-market leases	(354)	(206)	(936)	(560)
Straight-line rental income	(1,068)	(1,111)	(2,793)	(3,716)
NOI	44,714	40,958	129,953	121,055
Less: NOI from centers excluded from Same-Center	(4,813)	(3,439)	(11,806)	(8,992)
Total Same-Center NOI	\$ 39,901	\$ 37,519	\$ 118,147	\$ 112,063

## Funds from Operations and Modified Funds from Operations

Funds from operations ("FFO") is a non-GAAP performance financial measure that is widely recognized as a measure of REIT operating performance. We use FFO as defined by the National Association of Real Estate Investment Trusts ("NAREIT") to be net income (loss), computed in accordance with accounting principles generally accepted in the United States of America ("GAAP") excluding extraordinary items, as defined by GAAP, and gains (or losses) from sales of depreciable real estate property (including deemed sales and settlements of pre-existing relationships), plus depreciation and amortization on real estate assets and impairment charges, and after related adjustments for unconsolidated partnerships, joint ventures and noncontrolling interests. We believe that FFO is helpful to our investors and our management as a measure of operating performance because, when compared year to year, it reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, development activities, general and administrative expenses, and interest costs, which are not immediately apparent from net income.



# Reconciliation of Non-GAAP Financials

Since the definition of FFO was promulgated by NAREIT, GAAP has expanded to include several new accounting pronouncements, such that management and many investors and analysts have considered the presentation of FFO alone to be insufficient. Accordingly, in addition to FFO, we use modified funds from operations ("MFFO"), which excludes from FFO the following items:

- acquisition fees and expenses;
- straight-line rent amounts, both income and expense;
- amortization of above- or below-market intangible lease assets and liabilities;
- amortization of discounts and premiums on debt investments;
- gains or losses from the early extinguishment of debt;
- gains or losses on the extinguishment of derivatives, except where the trading of such instruments is a fundamental attribute of our operations;
- gains or losses related to fair-value adjustments for derivatives not qualifying for hedge accounting; and
- adjustments related to the above items for joint ventures and noncontrolling interests and unconsolidated entities in the application of equity accounting.

We believe that MFFO is helpful in assisting management and investors with the assessment of the sustainability of operating performance in future periods and, in particular, after our acquisition stage is complete, because MFFO excludes acquisition expenses that affect operations only in the period in which the property is acquired. Thus, MFFO provides helpful information relevant to evaluating our operating performance in periods in which there is no acquisition activity.

# Reconciliation of Non-GAAP Financials

Neither FFO nor MFFO should be considered as an alternative to net income (loss) or income (loss) from continuing operations under GAAP, nor as an indication of our liquidity, nor is either of these measures indicative of funds available to fund our cash needs, including our ability to fund distributions. MFFO may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate our business plan in the manner currently contemplated. Accordingly, FFO and MFFO should be reviewed in connection with other GAAP measurements. FFO and MFFO should not be viewed as more prominent measures of performance than our net income or cash flows from operations prepared in accordance with GAAP. Our FFO and MFFO as presented may not be comparable to amounts calculated by other REITs. The following section presents our calculation of FFO and MFFO and provides additional information related to our operations.

# Reconciliation of Non-GAAP Financials

(in 000s)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Calculation of FFO</b>				
Net income attributable to stockholders	\$ 2,464	\$ 5,183	\$ 5,243	\$ 15,524
Adjustments:				
Depreciation and amortization of real estate assets	26,583	25,746	78,266	75,747
Noncontrolling interest	(397)	(381)	(1,171)	(1,091)
FFO attributable to common stockholders	<u>\$ 28,650</u>	<u>\$ 30,548</u>	<u>\$ 82,338</u>	<u>\$ 90,180</u>
<b>Calculation of MFFO</b>				
FFO attributable to common stockholders	\$ 28,650	\$ 30,548	\$ 82,338	\$ 90,180
Adjustments:				
Acquisition expenses	870	836	2,392	4,058
Net amortization of above- and below-market leases	(354)	(206)	(936)	(560)
Write-off of unamortized deferred financing fees	(184)	15	(79)	155
Straight-line rental income	(1,068)	(1,111)	(2,793)	(3,716)
Amortization of market debt adjustment	(285)	(690)	(1,631)	(2,012)
Change in fair value of derivatives	(98)	39	(66)	16
Noncontrolling interest	4	(30)	47	31
MFFO attributable to common stockholders	<u>\$ 27,535</u>	<u>\$ 29,401</u>	<u>\$ 79,272</u>	<u>\$ 88,152</u>
<b>Earnings per common share:</b>				
Basic:				
Weighted-average common shares outstanding	184,639	185,271	183,471	184,209
Net income per share	\$ 0.01	\$ 0.03	\$ 0.03	\$ 0.08
FFO per share	0.16	0.16	0.45	0.49
MFFO per share	0.15	0.16	0.43	0.48
Diluted:				
Weighted-average common shares outstanding	187,428	188,057	186,260	186,902
Net income per share	\$ 0.01	\$ 0.03	\$ 0.03	\$ 0.08
FFO per share	0.15	0.16	0.44	0.48
MFFO per share	0.15	0.16	0.43	0.47



Thank You

*[www.grocerycenterREIT1.com](http://www.grocerycenterREIT1.com)  
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